



MAY 2005
VOLUME 7 NO 5

The Alternative Source

The Leader in Replacement Parts for Healthcare Equipment Since 1972

Update on Parts to fit Steris System 1 Endoscope Washer

They are finally here – the Inflatable Seals to fit the Steris System 1 and we just wanted to thank you for your patience in waiting for them. We appreciate your support and loyalty.

Responding to a higher than acceptable failure rate, RPI is now offering new and vastly improved inflatable seals (RPI Part #'s SSS001 and SSS037) to fit the Steris System 1 Endoscope Washer. Two years ago, RPI was cut off from our original source for these seals, and were forced to search for a new vendor. After many months, one was found, and after extensive testing of samples, production was initiated. Unfortunately, the production parts did not live up to the quality of the original samples.

So, in February, we removed all old stock from inventory and switched to a new vendor, who had been working on manufacturing these seals for the past few years. Most important, like those of the OEM, these seals are nylon reinforced. We are very confident that you will be pleased with the high quality and performance of our new inflatable seals.

In addition, we have added more new parts to fit the Steris System 1 including several solenoid valves and the dual inlet water valve. And, as we previewed in our Fall, 2004 newsletter, we are pleased to now offer Lid Assemblies (RPI Part #SSL043) to fit the System 1.

We are working with an experienced company that takes used lids that have been obtained from our customers and completely refurbishes and retro-fits them with improvements for better performance.

Basically, the only used part of an old lid that remains in an RPI lid is the heavy cast aluminum core. The lids are stripped of paint and parts, then re-painted with a new window, seal, and tubing installed using fresh adhesives to make a great looking and performing product. Visit our website for a listing of parts to fit the Steris System 1.



Introducing the Newest Smart Kit® - the Field Service Calibration Kit

For Use with the M9 & M11 Midmark UltraClaves®

We are pleased to introduce the newest RPI Smart Kit that includes the parts and equipment you need most to calibrate the M9 and M11 UltraClave® sterilizers.

This exclusive RPI kit is so complete that you can use it right at your customer's site or back in your shop. It's the Field Service Calibration Kit (RPI Part #MIK074) and it includes the following:

- **Test Pressure Gauge**
An in-line gauge, protected by a gauge boot cover with a foot of tubing on each end allowing you to place the gauge in a convenient place for hands-free operation.
- **Trim Pot Adjustment Tool**
A safe and convent potentiometer adjustment tool allows you to make adjustments to most any trim pots with safety in mind.
- **Max Register Thermometer**
Provides a temperature reference that aids in the calibration procedure.
- **Cable Ties (High Temp)**
Provided for reinstalling the pressure tube to the PCB insuring the integrity of the reconnections.
- **Instruction Booklet**
Offers step-by-step instructions to set the temperature, pressure range, and zero range. Also includes ERROR CODES to help troubleshoot most any problem.
- **Carrying Case**
Customized to safely store all the items in one convenient location.

All parts in the Kit are also sold separately, please see page 5 for details.



Ira Lapidès
CEO & President
Replacement Parts Industries, Inc.

FROM THE DESK OF THE PRESIDENT

It has not been widely reported, but the cost of several critical raw materials has increased significantly over the past two years. This includes metals such as copper, steel, and aluminum, and others such as plastics. The cause for the increase varies. For the metals, it appears to be primarily a supply and demand issue, where worldwide demand, especially in China, has increased significantly, thus causing the increase in price. Plastics are petroleum based, so the increases that we have seen in crude oil have had their impact on the plastics industry.

For example, according to World Bank statistics, the average cost of cold rolled stainless steel has increased from \$444.60/metric ton in 2003 to \$607.10/metric ton in 2004, and hit \$668.80/metric ton during the first two months of 2005, providing an increase of 50% over the cost in 2003. Copper increased from \$1,779/mt in 2003 to \$2,866/mt in 2004, and reached \$3,212/mt in early 2005, netting an increase of 80% in less than two years.

Recent numbers indicate that this inflation has slowed significantly recently, and some prices even dropped slightly from February to March this year. But it is doubtful that we will see raw materials prices return to 2003 levels anytime soon.

On the positive side, steel prices are not completely out of range according to the World Bank figures. Where 1990 price levels equal 100, the 2003 prices were at 78.8, 2004 at 121.5, and early 2005 at 130.7 for the weighted average of eight steel products. Again, a huge increase in less than two years, but not too bad relative to 1990 prices, with a thirty percent increase over the course of fifteen years.

What does this mean for the medical and dental equipment industry? Until about the middle of 2004, parts manufacturers were able to hold their prices at or near the 2003 levels. Then, manufacturers were forced to pass on increases to distributors, suppliers, and OEM's or face significant losses. At RPI, several of our vendors increased their prices to us as many as three times during the last six months of 2004. One vendor increased their price to the point that we had to discontinue a part that we had carried for more than ten years.

More increases hit January 1, 2005, and there may be another round of increases coming mid-year, depending upon the vendor and material involved. Eventually, these cost increases will be passed on by the OEM's and aftermarket parts vendors, and end users will finally see their costs increase on many parts.

This of course is not welcome news in the healthcare industry, and it will obviously affect many other industries as well. But the bottom line is that we should not be surprised by price increases this year that go beyond the normal annual increases that we have grown accustomed to from vendors. And, hopefully, the stability that has been seen in the last two months in the cost of raw materials will continue and equipment and parts prices will settle down once again.

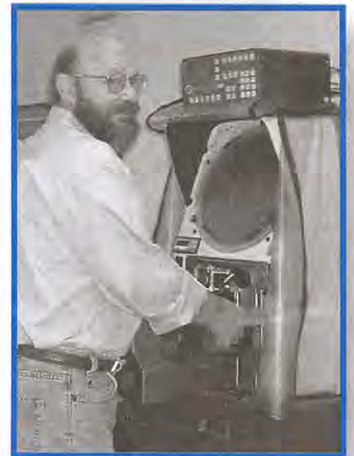
In Memory of Ron Cain

The RPI family lost a good friend and long term employee in March, when Ron Cain, our Quality Control Manager, passed away after a difficult battle with cancer. Ron began his career with RPI in 1989 as our Quality Control Supervisor, left to pursue other interests in 1991, and then returned to RPI in 1993.

Throughout his career, Ron dedicated himself to ensure that RPI fulfilled our customers' needs for quality parts. He was a diligent inspector, and was not afraid to reject a batch of questionable parts, or speak his mind about a vendor who was not meeting our requirements. Ron embodied our primary company values, especially integrity and teamwork. During one period, he shifted roles to Product Engineer, and then went back into quality assurance when we needed him there.

Ron was also instrumental in helping RPI to achieve and maintain ISO9001 certification. He was part of our original implementation team, was a member of our ISO9001 guidance Committee, and was an Internal Auditor.

Ron held several jobs prior to joining RPI. Prior to that, Ron served in the Navy and served two tours of duty in Vietnam



on Navy PBR boats and on a destroyer. He was also an avid gardener and orchid cultivator. Ron is survived by his wife, Linda. He will be sorely missed by all of us at RPI.



GROUND FAULT CIRCUIT INTERRUPTER

*What is it and
What Does It Do?*

By Neil Blagman, RPI Product Development

A Ground Fault Circuit Interrupter (GFCI) is a device designed to protect against electric shock should someone come in contact with a live (Hot) circuit and a direct path to ground which may result in a current flow through their body.

The GFCI operates by sensing the difference between the current levels going into a piece of operating equipment and coming back out of it – under normal conditions these should be equal. If any of the current in the device is shunted to ground, the difference between the outgoing current and the returning current is detected and the GFCI breaks the circuit within 1/40th of one second to protect the user from electrocution.

This does not mean that a GFCI is a substitute for a fuse or a circuit breaker as these are required to protect the equipment from overloads or short circuits that can result in damage or excessive current draw. GFCI's should not be used on circuits which have large inductive loads or large switched current draws – the act of switching the current on/off will induce spikes in the circuit and can produce nuisance GFCI trips.

GFCI's are often installed in place of an ordinary wall outlet in which case they protect the outlet as well as any thing plugged into them. There are also GFCI's that are installed in main service panels that can protect everything attached to the panel.

This information and more about switches can be found in the 2005 PM Poster.



MIDMARK•RITTER EXAM TABLE 111

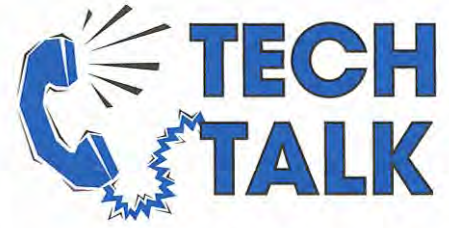
*How to Add Oil to the 111
Power Medical Exam Table*

By Mark Micucci, RPI Product Development

Before we get started on how to add oil to the Midmark•Ritter exam table, I'd like to review a couple of things:

- The unit is filled with hydraulic oil at the factory and should never need refilling unless fluid is lost through a leak or replacement of a failed part. No bleeding or purging of the hydraulic hoses or cylinders are required. Any air that may be in the cylinder or hoses at replacement will return to the reservoir after a short period of operation.
- The hydraulic oil used in the 111 and most Midmark•Ritter tables is a colorless, odorless, non-staining Light Grade of clean mineral oil. RPI offers this oil in a 32 ounce bottle (RPI Part # RPF384). (Use Light Grade mineral oil only. The use of a Heavy Grade mineral oil will result in slower operation.)

Here's how to add oil. 1) Remove the plastic motor cover. Then remove the plastic filler cap from the top of the power pack assembly. 2) Place a rag under the small screw opening on the side of the tank and remove the screw. 3) If oil is leaking out of this opening, your motor is full. If no oil is leaking out of this opening, then pour small amounts of hydraulic oil into the filler opening until it starts leaking out of the screw opening on the side of the tank. At the point when oil does start leaking, replace the screw removed in Step #3 and clean up any spilled oil. 4) Reinstall the plastic filler cap and operate the chair for several minutes to purge any air from the cylinders and hoses. 5) Reinstall the plastic motor cover.



STABILET INFANT WARMERS

*Know the Model and Serial
Number Before Ordering Parts*

By Neil Blagman, RPI Product Development

To get the right parts you need to service your Hill•Rom/Air Shields Stabilet infant warmer, you need to know the unit's exact model and serial number. However, finding this information can be a real chore!

The Stabilet product line contains at least seven different models and several of these have letter suffixes. Knowing the suffix is important because the same model with a different suffix could require completely different parts. It's their suffix that tells them apart.

To assist you, Stabilet products have an identification label called a "Serial Number Plate" installed somewhere on the frame. Unfortunately, since the Stabilet comes in several different configurations, finding the plate can be a problem at first glance, so here's a tip:

- A unit that is free-standing with either an integrated bassinet or a detachable bassinet will have its plate located on the lower frame, almost at floor level. (Note: Be sure to note if there is a letter suffix in the model – you may not want to crawl around on the floor twice to find out the needed information!)
- A unit that is mounted directly to the wall will have its plate along either the left or right side of the mounting rail or on the overhead Heater Assembly.

Having the complete identification of the model including the suffix and serial number when ordering parts can save you time and money.

WHAT'S NEW

Parts are in

INFANT WARMERS Hill•Rom/Air Shields

Fits Various Stabilet Models

Fluorescent Ballast (Right or Left)
RPI Part #AIB116
OEM Part #BDZ107/BDZ108
Fits: 1250, 2000A/B & 2000C

Fluorescent Tube Holder
RPI Part #AIH118
OEM Part #BCR730
Fits: 1250, 2000A/B & 2000C

Fluorescent Tube Enclosure
RPI Part #AIE115
OEM Part #BDJ002 & BDJ003
Fits: 1250, 2000A/B & 2000C

Fluorescent Lamp
RPI Part #LMP021
OEM Part #BDJ001
Fits: 1250, 2000A/B & 2000C

Light Relay Assembly
RPI Part #AIR112
OEM Part #BDZ205
Fits: 1250, 2000A/B & 2000C

Receptacle Assembly Probe
RPI Part #AIR124
OEM Part #BCZ952
Fits: 2000C

Bassinet Bracket/Hinge (Beige)
RPI Part #AIB109
OEM Part #BKK010
Fits: 1250, 2000A/B & 2000C

Bassinet Bracket/Hinge (Black)
RPI Part #AIB110
OEM Part #KB010
Fits: 1250, 2000A/B & 2000C

Corner Bumper
RPI Part #AIB111
OEM Part #BKK015
Fits: 2000A/B & 2000C

Caster (5" Swivel w/ Brake)
RPI Part #AIC119
OEM Part #BPM002
Fits: 1250, 2000A/B & 2000C

Caster (5" Swivel w/out Brake)
RPI Part #AIC120
OEM Part #BPM002
Fits: 1250, 2000A/B & 2000C

Thermal Switch
RPI Part #AIS113
OEM Part #BCO003
Fits: 1250, 2000A/B & 2000C

Fast Pak Triac Assy w/ Cable
RPI Part #AIT114
OEM Part #BCP425 & BEZ504
Fits: 1250, 2000A/B & 2000C

Heat Sink Compound
RPI Part #RPC464
OEM Part # (No OEM Part # Available)
•.07 fl. oz. (2ml)

Main Power Switch
RPI Part #AIS122
OEM Part #BDB001
Fits: 2000C

Lens, Main Power Switch
RPI Part #AIL123
OEM Part #BDB002
Fits: 2000C

Lamp
RPI Part #LMP022
OEM Part #BDB003
Fits: 2000C

STERILIZERS SciCan

Fits Statim5000

Cassette Seal
RPI Part #SCS029
OEM Part #01-101649S
Fits: Statim 5000

ENDOSCOPE WASHER Steris

Fits Various System 1 Models

Lid Assembly
RPI Part #SSL043
OEM Part #200288FS
Fits All Models
•RPI Lid Assembly is refurbished and retro-fitted with improvements for better performance. Return the old lid, and receive \$150 credit.

Thermal Cut Off Switch (LS-1)
RPI Part #SST033
OEM Part #500019
Fits: All Models

O-Ring (12/pkg)
RPI Part #RPO307
OEM Part #450617
Fits: All Models

O-Ring (6/pkg)
RPI Part #RPO450
OEM Part #45621
Fits: All Models

Solenoid Valve (Sol 1)
RPI Part #SSV017
OEM Part #200188
Fits: 90A1, 90A2, 99A1 & 99A2

Solenoid Valve (Sol 2, 3 & 4)
RPI Part #SSV019
OEM Part #200189
Fits: 90A1, 90A2, 99A1 & 99A2

Dual Water Inlet Valve (Sol 5 & 7)
RPI Part #SSV024
OEM Part #200154
Fits: 90A1, 90A2, 99A1 & 99A2

Solenoid Valve Assy (Sol 8)
RPI Part #SSV021
OEM Part #200534
Fits: 90A1, 90A2, 99A1 & 99A2

Solenoid Valve (Sol 1)
RPI Part #SSV018
OEM Part #500023
Fits: 89A1 & 90B1

Solenoid Valve (Sol 2, 3 & 4)
RPI Part #SSV020
OEM Part #500016
Fits: 89A1 & 90B1

Dual Water Inlet Valve (Sol 5 & 7)
RPI Part #SSV023
OEM Part #200051
Fits: 89A1 & 90B1

Solenoid Valve Assy (Sol 8)
RPI Part #SSV022
OEM Part #200533
Fits: 89A1 & 90B1

DENTAL CHAIRS Pelton & Crane

Fits Various Chairman & Coachman Models

Foot Switch Assembly PCB
RPI Part #PCB730
OEM Part #040988
Fits: Chairman 5000

Actuator Spacer (4/pkg)
RPI Part #PCA726
OEM Part #5428292
Fits: Chairman 5000

UP Interconnect PCB
RPI Part #PCB736
OEM Part #94 34 424
Fits: Chairman 5000 & 5010

Limit Switch PCB
RPI Part #PCB733
OEM Part #30 06 629
Fits: Chairman 5090

Switch Back PCB Assembly
RPI Part #PCB723
OEM Part #018326
Fits: Coachman

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stock and ready to ship!

FILM PROCESSORS Air Techniques

Fits Various Peri-Pro Models

Thermo Fuse (rated @109°C)
RPI Part #ATF651
OEM Part #90278
Fits Peri-Pro III only

(Also available is the Thermo Fuse (RPI Part #ATF649) rated @ 98°C to fit the Peri-Pro and Peri-Pro II.)

STERILIZERS Midmark•Ritter

Fits M9 & M11

Field Service Calibration Kit

RPI Part #MIK074
OEM Part # (No OEM Part # Available)
Includes all parts described below.

Test Pressure Gauge

RPI Part #RPG461
OEM Part #002-0372-00
(The Test Pressure Gauge comes with Tubing and Kwik Clamps already attached. The tubing and clamps are also sold separately – see below.)

Max Register Thermometer

RPI Part #RPT113
OEM Part # (No OEM Part # Available)

Trim Pot Adjustment Tool

RPI Part #RPT460
OEM Part # (No OEM Part # Available)

Cable Ties (High Temp)

RPI Part #RPT480
OEM Part # (No OEM Part # Available)

Carrying Case

RPI Part #RPC476
OEM Part # (No OEM Part # Available)

Kwik Clamps (6/pkg)

RPI Part #RPC463
OEM Part # (No OEM Part # Available)

Tubing (sold by the foot)

RPI Part #RPT462
OEM Part # (No OEM Part # Available)

Service Bulletin

Access Door Gasket ... and Hill•Rom/Air Shields C100, C200 & C300

If you purchased the Access Door Gasket (RPI Part #AIG016) from RPI recently, you might notice that the gasket looks a little different from the illustration in our catalog.

This is due to the fact that we have responded to our customers' suggestions to make this gasket "double sided" so it can be installed with either side exposed.

This means that you will no longer need to spend time trying to figure out which is the outside of the gasket. Now you can just slip the gasket into the opening in the incubator (ensuring that the plastic sheet is fully inserted into the center channel of the gasket) and you're done! Thank you for your suggestion!

Thermal Fuses... and Air Techniques Peri-Pro Film Processors

Following Air Techniques, RPI now offers a Thermal Fuse with a higher temperature cutout. This new Thermal Fuse (RPI Part #ATF651) is rated at 109°C and fits only the Peri-Pro III®.

We also offer the Thermal Fuse (RPI Part #ATF649) to fit the Peri-Pro® and Peri-Pro II® which is rated at 98°C.

Here's the recap:

**Thermal Fuse
Rated at 109°C
Fits only Peri-Pro III**
RPI Part #ATF651
(OEM Part #90278)

**Thermal Fuse
Rated at 98°C
Fits only Peri-Pro & Peri-Pro II**
RPI Part #ATF649
(OEM Part #94278)

Thermal Cut Off Switch (LS-1) ... and Steris System 1 Models 89A1/90A1/90A2/99A1/99A2/90B1

In a recent flyer that was mailed to our customers, we noted an incorrect rating for the Thermal Cut Off Switch (LS-1) that fits the Steris System 1 Models 89A1, 90A1, 90A2, 99A1, 99A2 and 90B1. The following is the correct information:

**RPI Part #SST033
OEM Part #500019
Thermal Cut Off Switch (LS-1)
• Opens @ 79°C (174.2°F)**



Sherry Lapidès
Vice President, Customer Relations
Replacement Parts Industries, Inc.

8 to 4
NO MORE

What Happened to Technical Phone Support?" This is the title of an article in the March 2004 issue of "The Medical Dealer." Jim Fedele, the author and head of a hospital-based biomed department, went on to write about the problems with getting phone support from OEMs.

He stated that in his experience, the manufacturers were slowing down on technical telephone help in order to encourage having their service representative make an onsite service call. Jim further stated that "Companies should make technical/customer service the highest priority."

Reading this article, of course, made me think about RPI. It has always been our goal to be at the top of the ladder when it comes to servicing our customers. We hope that you are all aware that RPI offers free telephone and email technical support for all of our customers. Our engineers have all had service experience and understand your needs. They will do their best to help you solve your maintenance problems as quickly as possible.

We are very proud, too, of our customer service staff, led by Dora Aguirre. With a smile in their voices they work very hard to take your orders and answer your questions.

Everyone here at RPI understands that you, our customers, depend on us to live up to our promise of delivering the best parts as fast as we can, with the best possible service. We are proud of the job that they do and we hope you find the service you receive lives up to your expectations.



Al Lapidès
CEO Emeritus & Chairman of the Board
Replacement Parts Industries, Inc.

AL'S VIEW

FROM THE OLD CURMUDGEON.

Yes, I'm still around. Although some have tried to get rid of me, I always bounce back. Being able to continue here at RPI, even on a limited basis is wonderful for me. I think that full retirement could kill me faster and more surely than a drunk driver.

It is necessary for all of us to keep up to date with what is happening with the products we work on and with the medical device industry. We do it here through daily contacts with you, with industry people, by attending conventions, and by reading publications.

And how do you keep up to day? In-house people generally belong to regional organizations that keep them well informed. Their meetings and own conventions give them the opportunity to meet with peers and suppliers. And they generally subscribe to some industry publications.

But, what about the independents? Over the years I have seen few if any of you at conventions or meetings. In conversations with you, I have discovered that you are not usually aware of most of the industry publications. Also, your networking for cross-fertilization of information is quite limited.

Is this hampering your ability to be all that you can be? I don't know the answer. But for those of you who want to expand your horizons, here are some suggestions. For the dental independents, there are no organizations. But there is a magazine, *Proofs*, that can be quite helpful. And there are trade shows that you should be attending. New and current products are shown, and many manufacturers are quite helpful in discussing their equipment with you.

For the medical independents, there are regional organizations over much of the country. Publications and trade shows abound. Magazines like *24x7* and the *Medical Dealer* can be subscribed to easily at no cost. Please don't be shy about joining with your in-house brethren in their

Continued on the back page

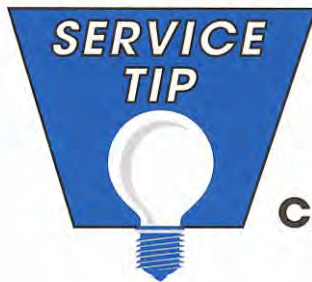
Tips on Servicing the Multi-Purpose Valve to fit the Tuttnauer Sterilizers

By Neil Blagman, RPI Product Development

**Multi-Purpose Valve Assembly
(RPI Part #TUV025)
Multi-Purpose Valve Repair Kit
(RPI Part #TUK037)**

You have a choice when servicing the valve – you can replace the entire valve (RPI Part #TUV025) or repair it with the RPI Valve Repair Kit (RPI Part #TUK037). In either case:

- Always make note of how the Switch Block is wired before removing any of the wires from the switches.
- Be extremely careful to avoid bending the switch levers when handling the Multi-purpose valve.
- When rebuilding the valve, lubricate the O-rings before reassembly. However, do not apply any lubricants to the O-rings mounted behind the Teflon seats.
- Always replace the spring clip when rebuilding the Multi-purpose Valve.
- When reassembling the Multi-purpose Valve be sure to follow the included directions in the Kit and apply enough thread sealant to fill all the threads of the fittings and adapters.
- Be very careful to follow the torque specification listed in the kit instructions – the Teflon® seats can be easily crushed with too much torque. To avoid changing the torque on the Teflon seats when installing the elbow fittings use two wrenches to avoid changing the position of the hex adapters.
- When reattaching the valve body to the switch bracket be sure the body remains fully inserted into the U shape opening in the bracket – if it slips out of the opening, the switch actuators will bind on the ends of the switch levers, bending them.



Installing and Removing Chemiclave® Metering Valves

By Phil Goldstein, RPI Product Development

I have installed and removed countless Chemiclave metering valves since RPI first started developing our version of the valve many years ago. Along the way I “stumbled” upon little technical aids that have helped me to maintain the integrity of the machines.

One of the things I realized was that the amount of pressure I put on the mounting bracket when inserting and removing the screws that mount the valve to the bracket has an impact on the valve’s filling and dumping capabilities.

Here's how. Over the years, the angle of the brackets may have changed due to adjustments and is now sloping downward. This change in the

brackets may change the angle of the valve canister which in turn will affect the filling and dumping capabilities. The valve traps air much too easily as it is, so when we increase or decrease the angle at which the valve operates, we wind up creating a problem where one did not exist. So keep in mind that the mounting bracket should be at 90 degrees to the rear wall to which it is mounted.

Another culprit adding to a filling or dumping problem, may be the legs on the bottom of the machine. They get compressed, wear down or are just missing and that will change the angle of operation and as a result may cause problems too. The best solution that I have found is to simply inspect the legs on a regular basis.



Replacing the Air Jet Valve on Tuttnauer Sterilizers

By Mark Micucci, RPI Product Development

Which Air Jet Valve do I need for my model Tuttnauer? RPI’s Technical Support team is asked this question frequently, so I thought it would be helpful to pass along a tip to determine which valve fits your unit. The tip is simple – it’s based on the color of the valve’s face.

The valve that has a “black” painted face (RPI Part #TUJ034) fits the M, E, EA, EZ and ValueKlave units.

And the valve that has a “red” painted face (RPI Part #TUJ033) fits the

MK, EK, EKA, EZ10k, all 3850 and all 3870 units.

When replacing the Air Jet Valve, it is important that the mounting hole in the block be cleaned of any loose debris that could foul or block the new Air Jet Valve. It is recommended that a sealing compound such as Pipe Sealant 567 (RPI Part #RPA459) be used to seal the threads of the new valve. (Teflon® tape is not recommended because small bits of frayed tape can break off and block the valve’s inner hole.)



The 2005 PM poster is dedicated to switches of all kinds. The poster is full of interesting facts and PM tips from how to test a switch to identifying causes of switch failure. There's even a wire gauge chart and instructions on how to clean relay contacts.

**THE RPI 2005
PM POSTER IS HERE!**



RPI WILL BE ATTENDING THESE SHOWS IN 2005

*Stop by and visit us
at our booth!*

CDA
(California Dental Association)
May 13 – 15
Anaheim, California

AAMI
(Association for the Advancement of
Medical Instrumentation)
May 15 – 17
Tampa, Florida

ASHE
(American Society for Healthcare
Engineering)
July 10 -12
Anaheim, California

FIME
(Florida International Medical Expo)
August 17 – 19
Miami, Florida

MD EXPO
(Medical Dealer Expo)
October 19 – 21
Atlanta, Georgia

NCBA
(North Carolina Biomedical Assoc.)
December 5 – 7
Pinehurst, North Carolina

A **BIG** RPI Welcome To ...

The two newest member of the RPI family – Gene Burley and Michael Fisher.

Gene and Michael recently joined our Shipping and Warehouse Department. Their responsibilities



include making sure that your parts and orders are packaged properly and shipped the way you requested.

AL'S VIEW

(Continued from page 6)

organizations. You will be welcomed.

For those of you who have been getting this publication for a long time, you know I have harped on this subject before, more than once. I still believe that both you and the industry will be better served by being better informed.

**Visit the RPI Website for Free
TroubleShooting Guides, Tech
Help, Service Tips and more!
www.rpiparts.com**

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